



Intelligent Edge Solutions

A performance edge on the front line of your business



Company Overview

Lowry Solutions

Lowry Solutions is a global systems integrator for Enterprise Mobility Services, Internet of Things (IoT) Solutions and Managed Print Services.

Our team of specialized consultants has decades of experience designing and implementing solutions that increase the visibility and traceability of all assets while reducing the labor traditionally needed to manage your supply chain.

Thousands of clients trust Lowry's customer success and support teams to be there to provide support that exceeds end-user expectations after solution deployment.

ENTERPRISE MOBILITY

The mobile landscape has changed - all purpose-built mobile technology now comes with an Android Operating System which introduces great benefits while also requiring more intense deployment and support methods. It has become a distraction to ramp up resources to manage the Android environment from deployment to steady state support, thus our clients have employed Lowry. To complement Lowry's unparalleled experience in supporting the Mobile Enterprise.

- **Complete Life-cycle Management**
- **Mobile device staging, provisioning, and kitting**
- **Enterprise Mobility Management (EMM) consulting services**
- **Technology Project Management**

MANAGED PRINT SERVICES

Lowry Solutions' Managed Print Services provides our clients with the peace of mind to tackle today's mission-critical, industrial labeling. Failures from labeling can cause supply chain disruptions and loss of revenue which is why our team works with our clients to consult and deliver solutions for:

- **Compliance labeling standards**
- **Enterprise Label Management Solutions**
- **Stock and Custom Labels**
- **Industrial Printers**
- **Remote Printer Management**
- **Service and Support**
- **Value added programs such as Zero-Cost Printheads**



IoT SOLUTIONS

Upgrade your business to Industry 4.0 with Sonaria™. Employing a hybrid cloud and on premise IoT architecture, Sonaria implements Industry 4.0 supply chain use cases for end-to-end traceability, manufacturing execution, work-in-process tracking, packaging automation, inventory management, and asset tracking.

- **Real-time alerts**
- **Dynamic workflows & business rules**
- **IoT data capture abstraction platform**
- **Advanced analytic and predictive intelligence**
- **Enterprise security with AD/LDAP/SSO-compliance**
- **Multi-Technology Support: Barcode, RFID, BLE, GPS**

ZEBRA MOTIONWORKS™

POWERED BY
ZEBRA SAVANNA

Location solutions that give your enterprise a definitive edge

When you can track everything—and put insights derived from real-time data immediately to work—you can accomplish anything. And that's precisely what Zebra MotionWorks™ location solutions delivers. Automating visibility to your critical assets allows you to ramp up productivity, boost efficiency and grow your business—by delineating data that arms your enterprise with actionable insights.

ZEBRA MOTIONWORKS™ Asset

Turn asset location into an invaluable asset

Know at a glance the whereabouts of all your key assets, as well as their status and condition.

- **Decrease downtime** spent searching for missing or misplaced assets
- **Increase productivity** by reducing manual processes
- **Lower costs** of asset loss

ZEBRA MOTIONWORKS™ Yard

Tracking that keeps your yard on track

Use strategic and immediate insight to optimize space and turnaround times, increase throughput and drive down costs.

- **Automate trailer moves** using real-time actionable data
- **Ramp up throughput** without increasing space
- **Lower fuel and maintenance costs** by reducing switcher deadhead time

ZEBRA MOTIONWORKS™ Material

Eyes on everything, everywhere

Make replenishment fluid and automatic to optimize processes, eliminate waste and ensure just-in-time deliveries.

- **Stop disruptions** due to part shortages
- **Lower the costs** of carrying extra inventory
- **Create replenishment triggers** from multiple sources

ZEBRA MOTIONWORKS™ Warehouse

The power of trusted visibility at your fingertips

Surpass customer expectations with complete warehouse visibility for all your in motion and stationary assets in near real-time.

- **Boost ROI** with streamlined workflows designed for efficient order processing
- **Secure operations with Zebra Savanna™** for complete insight into productivity and security opportunities that could have been overlooked
- **Automate transactions** to prevent errors, product loss, and mis-shipments

Game-Changing Results:

80%

reduction in work delays due to missing tools

20%

improvement in equipment utilization

Zebra VisibilityIQ™ Solutions

POWERED BY
ZEBRA SAVANNA

Replace reactive with proactive

All VisibilityIQ solutions offer instant business intelligence when and how you need it. You'll see how your devices are performing and know what next steps can push up productivity and drive down costs.

VisibilityIQ™ Foresight

Go beyond an MDM and view full operational aspects of your devices from a single, cloud-based, color-coded dashboard.

Lowry Solution Services

Lowry Managed and Solution Services

Let Lowry manage the complexity around your mobile deployments. Remove the worry of managing, updating, and configuring your mobile devices by leveraging Lowry's years of expertise in lifecycle management.

Some of the many benefits include:

- **Enterprise Mobility: device provisioning, kitting, and spare pool management**
- **Predictable maintenance and repair costs**
- **Fast turnaround and response times**
- **Automated RMA entry and dispatch systems**
- **Quality parts and supplies**
- **Industrial IoT: End-to-End RFID solution services**



ZEBRA SAVANNA™

Discover your best next move

The Zebra Savanna platform aggregates and analyzes data from edge devices to reveal actionable workflow insights, powers next-gen applications and solutions that deliver best-action guidance and integrates with existing hardware, software and data ecosystems to give you a more complete picture of your business. **Use its brainpower to create, connect and control tomorrow's data-powered environments.**

Zebra Savanna Data Services

Accelerate your ability to transform edge data into actionable insight with easy to consume APIs that streamline development and simplify data access and analysis.

Zebra Savanna Data & Analytics

Aggregate and analyze raw edge data from Zebra products and intelligent infrastructure. Combine real-time data with historical data to create a complete picture and gain insight.

Zebra MotionWorks Location Engine

Collect the location data amassed by Zebra MotionWorks and translate it into actionable information to your operational context, using proven algorithms and rules engines.



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