

ACHIEVING RESULTS FOR OUR CLIENTS

Lowry and Advantix Help Hospital System Streamline UC Migration and Save \$1.7 Million Annually

Client Profile



Industry: Healthcare



Locations: Dozens in the Midwest



Carriers: Multiple nationwide

Situation



Mid-UC migration



\$10 million annual spend



Limited visibility into inventory and billing



Limited resources exacerbated by Covid

Solution

Lowry and Advantix created a comprehensive inventory of all telecom solutions being billed. Our experts analyzed need versus usage to build a plan for optimization. Products and services that were not being utilized were canceled. Many were replaced with best-in-class offers at lower prices.

Results

- \$1.7M reduction in spend without changing vendors
- Secured an additional \$240K in credit for billing errors
- Created accurate and clean account of inventory and spend
- Streamlined UC migration road-mapping and implementation