

ACHIEVING RESULTS FOR OUR CLIENTS

Lowry and Advantix help financial services company consolidate telecom billing accounts from 400 to 10 and save \$240,000

Client Profile



Industry: Financial Services



Locations: 400



Carriers: Multiple nationwide

Situation



Decentralized invoice processing across 400 accounts



No visibility into inventory and billed features



No reporting detail for cost allocation



No billing and service rate error support

Solution

Lowry and Advantix began with RFP management, soliciting proposals from major fixed telecom carriers to identify the best solutions for the client's needs. After a thorough review of service provider proposals, their experts conceived a plan to save nearly 20 percent while consolidating and simplifying invoice processing.

Results

- Consolidated billing accounts from 400 to 10
- Discovered and eliminated unnecessary features and maintenance fees
- Managed implementation of optimized solutions
- Achieved total cost reduction of \$240,000 annually